

# The Maestro's, LLC

## Meeting Minutes

11/19/18

### **I. Call to Order**

Ann Walsh called to order the November meeting of the Maestro's at 6:38 M on 11/19/18 in the Orchestra Room of Western Middle School for the Arts. Introductions were made because we have new Maestros members present.

### **II. Roll Call**

Attendance collected by Ellie Fridell

In Attendance: Ann Walsh, Steven Rahe, Angela Edwards, Ellie Fridell, Leah Wright, Stephanie Mutchnick, and Marcy Humble

Phone In: Kathryn Cook

Not in Attendance: Eric Allen, Tamara Begley, Luke Darville, Lacy Gilliam, Tiffany LaVoie, Sarah Ortego, Amanda Thompson (All County Performances tonight)

### **III. Approval of Last Meeting Minutes**

Minutes were reviewed and a vote was taken to approve once amendments were made to the minutes to have the correct winter performance dates.

### **IV. Treasurer's Report by Geoff Glaab**

Geoff Glaab presented the November Treasurer's Report in an email prior to the meeting which included bank statements and accounting from October.

Comments from the email:

"Some highlights:

We got our Marley floor which is exciting news. We incurred \$5,132 in capital expenses that were earmarked for the floor and new art panels.

We are able to accept credit cards now, so no more excuses if no one has cash to join!

We ended October with \$21,612 cash on hand.

As of right now, it looks as though the musical brought in \$9,018. I'd have to call that a success, especially given how wonderful the performances were. That was my fifth WMSFA musical and

I have to say it was probably the best. So much talent and it helps to get a refresher as to why we do what we do.

Online Ticket Sales: \$6,155

Door Ticket Sales: \$1,335

In-Kind Donations: \$149

Kiss the Girl Raffle: \$145

Snacks and T-shirt sales: \$1,234

Total: \$9,018

Please bring to the meeting, drop in the Maestros box, or email me any residual receipts, reimbursement forms, or invoices that you need paid. If you drop something in the Maestros box and need it paid ASAP, please send me an email so I know to check it. I'm not always the best about checking it between meetings."

The Monthly Income Statement for October 2018 is shared on the Google Drive.

## **V. Open Discussion**

General discussion about new Marley floor and art display boards arriving. A review of the VIP's to attend The Little Mermaid Jr. include the Lincoln Elementary Principle and her family as well as some music guests of Mrs. Cook. The representatives of the Etscorn Foundation also attended.

The Winter Dance Performance is on Dec 7<sup>th</sup> and Dec 13<sup>th</sup> is the Visual Arts gallery and the Winter Concert. Ellie will update website calendar. We need to arrange for volunteers, tables, and concessions to sell. Ellie has the tables, table clothes, lock box, and t-shirts and will arrange to get them to the performances. Leah and Ellie will be in charge of the dance performance concessions. Ann and Stephanie will take the Dec 13<sup>th</sup> show.

There will be no poinsettia fundraiser this year due to lack of profits from previous years. Feb chocolate and cheese fundraiser. Probably too late. Sale concessions for the winter shows. Chips, granola bars, water bottles, 1 40 pack of water,

### Little Mermaid Junior Show Review

Write SOP's for the production of the fall musicals going forward. There were four people who had back stage jobs but there were no specific stage manager jobs. Much of the stage management was done by Charles Nasby who is a great instructor and gave great feedback. He is working to develop the Signature Initiative Partnership between Western and UofL. In the

past, we partnered with outside group that ran the show. Jen Groseth, faculty at YPAS, did sound and lighting.

Steven's plan is to create a system to manage the play. The school wants the musical to be a large cast effort serving a diverse cross section of kids. The goal is to keep all types of kids in the show and make them successful. In the future we will have the kids sign a behavior contract. Plan to have more Maestros to be part of backstage crew including three monitors for the boys dressing room and one for the girls dressing room.

Look for a cheap graphic designer for the Spring show. The t-shirts didn't appeal to the kids. Iris's Dad also does graphic design. Presell the t-shirts to the cast and pitch to first parents meeting. We should always try to include the music program in the show. Have the music kids wear black pants and show t-shirt? Goal is to have orchestra/band every time going forward. Gave the strings a chance to play with the band.

Steven will take on the Fall musical permanently for the next few years and Mrs. Lavoie will take on the play. They have very different needs. Mrs. Cooks 12th school musical! Each show has very different needs so it's difficult to generalize too much.

Some of the costs included the \$800 to license to show, \$770 printing and formatting the programs, \$355 for pizza. \$975 for t-shirts from Prosperity Productions. Past musicals made \$5000-\$6000 profit. Lots of costume pieces dug into profit. Have a volunteer orientation before the Mums.

The Maestros will pay a \$200 stipend each for Mr. Allen and Dr. Darville who donated 6-7 Mondays to rehearse their students for the musical. Geoff will prepare the checks. Volunteers should have taken a collection as a gift for the directors and other teachers.

We need to connect more with PTSA and attend their meetings. Connect with the PTSA and offer to allow them to sell snacks at the spring show and open to other ideas.

The next meeting is scheduled for December 17<sup>th</sup> at 6:30 PM.

## **VI. Adjournment**

Ann Walsh adjourned the meeting at 7:38 PM

Minutes approved by: Ann Walsh

